Imagining, Implementing, Integrating your Ideal Industry Network

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Challenges of Global Supply Chains

- **Reducing procurement costs**: Global purchasing from globally distributed organizations can lead to inefficiency and unnecessarily high procurement costs.
- **Securing supplies**: Difficulties with supplies lead to consequential costs and may even cost repeat business.
- **Compliance**: Failure to comply with international laws and contractual agreements with customers can result in enormous fines.
- **Reducing transport costs**: Approximately 5-10% of procurement costs are transport costs, which means that these need to be optimized in order to make competitive offers.
- **Securing parts quality**: Delayed production starts, reworking in series production and recalls all cost huge amounts of money and damage your reputation.
- **Reducing working capital**: Stockpiling ties up enormous amounts of capital and leads to financial costs and concomitant risks.
Digitizing The Supply Chain

“It is vital for companies to digitalize processes to meet an ever increasing demand to drive efficiency and flexibility and improve the customer experience.”

Sabine Hartmann
Deutsche Post/DHL

“I think those companies that don’t innovate, leverage the technologies and capabilities that have meaningful impact to their business value, will be disrupted by upstarts and their competitors. The biggest risk, in my opinion, is having a culture of innovation while maintaining the ability to discriminate and implement for results.”

David Wilkins, CSCO, Raytheon

“Using IOT concepts for more accurate measurement and real time reporting to create closed-loop systems for quality mgmt, supply chain disruption events, client alerts, etc.”

Ron Castro, VP Operations and Supply Chain Execution, IBM
INDIVIDUALITY

Always remember that you are unique. Just like everybody else.
Visibility Requires a Dashboard

› End-to-end visibility is still the biggest priority for retailers and manufacturers.

› Real-time visibility was the second highest priority for respondents.

› Uber-like dashboarding ranked significantly lower even though real-time visibility requires some type of dashboarding for success.

53% see better supply chain visibility as driving significant improvement in planning results.

Reference: Eft 2018 Supply Chain Study
ARROGANCE

The best leaders inspire by example. When that’s not an option, brute intimidation works pretty well, too.
“We believe the data showing just average fit between planning software and business needs in part comes from the fact that as planning solutions become more packaged and built to support multiple industries, some of the functionality that gets at detailed sector needs is sacrificed”.

Supply Chain Digest Planning Benchmark Study 2014
MARKETING
Because making it look good now is more important than providing adequate support later.
Future of Supply Chain

› 73% of the respondents are investing in Big Data analytics
› 63% in cloud-based applications and robotics
› 54% in internet-of-things (IoT) solutions
› 51% in blockchain
› 46% in machine learning, 40% in autonomous vehicles (AVs)
› 34% in the sharing economy
› 33% in 3-D printing
› 28% in augmented reality and drones

DHL 2018 Survey
APATHY
If We Don’t Take Care of the Customer, Maybe They’ll Stop Bugging Us.
Any Questions

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Find out more about Supply Chain Collaboration at:
www.SupplyOn.com
References


https://www.eft.com/content/2018-supply-chain-study